

## FINANCIAL PACKAGES

Information regarding all the financial packages listed below can also be found at [www.ndbusiness.com](http://www.ndbusiness.com)

### Bank of North Dakota

[The Bank of North Dakota](#) (BND) is the only entity of its kind in the nation - a state-owned bank dedicated to promoting commerce, industry and agriculture. BND offers numerous low-interest loan programs in collaboration with a lead lender to meet the financing needs of most any new or expanding business. Programs available through BND:

#### Partnership in Assisting Community Expansion

The [Partnership in Assisting Community Expansion \(PACE\)](#) fund is an interest buy down loan program available to primary sector business including manufacturing, data processing, communications, telecommunications and targeted service industries. PACE funds are designed to assist communities in expanding their economic base by providing for new job development.

#### MATCH Program

The [MATCH](#) program is designed to attract financially strong companies. Loan funds may be used to finance real estate, machinery and equipment, and for the purchase or lease of equipment. The program targets manufacturing, processing and value-added industries.

#### Beginning Entrepreneur Loan Guarantee

The [Beginning Entrepreneur Loan Guarantee](#) program is designed to assist in business start-up financing by providing a financial institution with an 85 percent guaranty of a loan not to exceed \$100,000.

### North Dakota Department of Commerce

The [North Dakota Department of Commerce](#) leads the state's efforts to attract, retain and expand economic wealth. Charged with coordinating and focusing the state's economic development resources, the Commerce team works closely with local and regional partners to accomplish that task. The Economic Development and Finance division provides full-service site location, incentive packaging and business liaison assistance.

#### Agricultural Products Utilization Commission

The [Agricultural Products Utilization Commission \(APUC\)](#) fosters the development of new and expanded uses of North Dakota agricultural products. APUC dollars can be used for product research, prototype development, feasibility studies, marketing plans and activities where there is a strong potential for development, commercialization and job creation in North Dakota.

#### Community Development Block Grant

The [Community Development Block Grant \(CDBG\)](#) program awards funds to communities for real property, site improvements and infrastructure, and as a guarantee to fund working capital. CDBG is designed to assist primary sector and retail sector businesses looking to establish or expand in communities and can be debt or equity. The primary beneficiaries of these projects must be very low and low income individuals.

#### North Dakota Development Fund

Primary sector businesses can secure up to \$300,000 in financial assistance for use in real estate, equipment and working capital through the [North Dakota Development Fund](#). The Development Fund provides "gap" financing not available from more traditional sources. Funds are available through direct loans, participation loans, subordinated debt and equity investments. These options provide long-term and short-term capital to new, expanding or relocating primary sector businesses.

The Development Fund also administers the [Regional Rural Revolving Loan Fund](#), which provides funding for primary-sector projects located in a community of less than 8,000 in population or located more than five miles outside the city limits.

Also, administered by the North Dakota Development Fund, the [New Venture Capital Program](#) through the Bank of North Dakota is an innovative financial program that provides flexible financing through debt and equity investments for new or expanding businesses in the state of North Dakota.

#### Partners in Marketing

[Partners in Marketing Grants](#) provide up to \$25,000 per biennium to local professional economic development organizations for marketing activities that promote primary sector business attraction, retention or expansion.

### **Renaissance Zones**

A [Renaissance Zone](#) is typically in a city consisting of residential and commercial properties that need to be revitalized and redeveloped to attract businesses and residents. The Act provides for certain types of tax exemptions and credits to encourage investment in these properties

### **Tourism Division Grant Programs**

The Tourism Division offers a [Matched Grant Program](#) that provides a maximum grant of \$5,000 for in-state promotion of regional tourism offerings. Contact [Fred Walker](#), International Travel Marketing Director, for more information.

Grants are also offered for local non-profit organizations to fund infrastructure and building needs at new or expanding tourist and recreational facilities. Contact [Sarah Otte-Coleman](#), Director, for more information.

### **Workforce Enhancement Grants**

The [Workforce Enhancement Grants](#) provide a mechanism for the institutions of higher education assigned primary responsibility for workforce training in North Dakota to apply for funding to help create or enhance training programs that address workforce needs of private sector employers in North Dakota.

## **U.S. Department of Agriculture/Small Business Administration**

The [U.S. Department of Agriculture's \(USDA\) Rural Development](#), and the [Small Business Administration \(SBA\)](#) offer a variety of financing programs for companies. Rural Development focuses on loan guarantees, grants and direct loans; SBA offers lending, guaranty and equity investment programs.

### **USDA – Rural Development Funding**

Eight different programs exist within the [Business-Cooperative Programs](#):

[Business and Industry Guaranteed Loans](#)

[Rural Business Enterprise Grants](#)

[Rural Business Opportunity Grants](#)

[Rural Cooperative Development Grants](#)

[Intermediary Relending Program](#)

[Rural Economic Development Loans and Grants](#)

[Value-Added Producer Grants](#)

[Renewable Energy & Energy Efficiency Grants](#)

### **SBA Financial Assistance**

[SBA's finance programs](#) enhance the ability of lenders to provide long- and short-term loans to small businesses that might not qualify through normal lending channels. There are four basic types of SBA lending, guaranty and equity investment programs available:

[7\(a\) Loan Guaranty Program](#)

[7\(m\) Microloan Program](#)

[504 Certified Development Company Loan](#)

## **Local Economic Development Organizations**

Over 40 communities and counties in North Dakota have economic developers. In addition, more than 80 communities have in place a one percent sales tax that can be used as economic development revenue for staffing, marketing, loan programs and other development incentives. [Click here for a list of all local economic development organizations.](#)